

GearME Sales Associate (Part Time) - Job Description

Company Overview

At GearME we sell gently used outdoor gear and technical apparel from premier brands. We operate on a consignment model, helping people sell their gear and taking a commission on the sale. We also rent outdoor gear and provide advice and experience on enjoying the outdoors in Maine. We are passionate about helping people get outdoors while minimizing their environmental impact.

Position Summary

We are looking for a part-time sales associate who will work on Sunday every week in the store. Occasional days off can usually be accommodated. Additional hours may be available. Responsibilities include running the store independently, providing an excellent experience for customers and consignors, completing sales, and handling rentals. Candidate must be an outdoor enthusiast who shares our desire to help make the outdoors more accessible to all. The ability to connect and enjoy talking with people is critical, as is the ability to work independently with little supervision. This position is ideal for someone who likes to think on their feet and solve challenges.

Responsibilities

- Conduct the day-to-day operation of the store, frequently without supervision
- Greet customers and provide store/sale information
- Answer gear questions knowledgeably and provide advice/recommendations
- Maintain an understanding of the constantly changing inventory in the store
- Process sales at the register
- Provide information and paperwork for consignment drop-off; record items picked up by consignors
- Process new inventory, which may include:
 - Evaluating item quality and determining whether to accept or reject the item
 - Tag and hang/display new items
 - Take product photos for online sales
- Handle rental transactions including rental paperwork, detailed communication, and return procedures. Assist renters with lifting and securing canoes and kayaks for transport.
- Make phone calls or send emails as needed to communicate with consignors
- Clean and maintain store cleanliness
- Clean and prepare new items for sale; clean returning rental items

Qualifications

- Must be an outdoors enthusiast with broad experience in outdoor recreation (although expertise in a particular area is not required).
- Must be experienced and knowledgeable about outdoor recreation opportunities in Maine
- Must be familiar with the major outdoor brands and understand outdoor gear technology
- Must enjoy learning about people, building rapport, and creating an environment that turns customers into regulars
- Must be able to confidently answer customer questions and make recommendations, which may involve some independent research
- Must be able to make quick decisions and adapt to new procedures quickly
- Must prioritize exceptional organization to keep track of ever-changing inventory from hundreds of consignors
- Ability to lift and assist with carrying canoes and kayaks is helpful
- Retail associate experience preferred

Time Requirements

- Every Sunday, generally 9:45 –4:15
- Sunday time off should be infrequent, although occasional days off can usually be supported
- We may be able to support additional weekend or weekday shifts

Pay and Perks

- Starting pay \$15.50/hr
- 20% employee discount
- First dibs on incoming gear and apparel
- Free gear rentals
- Generous consignment split for personal items

To apply, send your resume and cover letter to contact@gearmeoutdoors.com. Resumes without a cover letter will not be considered. Deadline for submission is 08/23/23.